

BUSINESS RESULTS

By dongs

No.	Items	Quarter 4/2014	Quarter 4/2013	Change	
(1)	(2)	(3)	(4)	(5)=(3)-(4)	(6)=(5)/(4)*100
1	Revenue	445.828.438.160	407.432.781.719	38.395.656.441	9,42
2	Cost of goods sold	349.140.386.886	335.896.730.219	13.243.656.667	3,94
3	Gross profit	96.688.051.274	71.536.051.500	25.151.999.774	35,16
4	Financial incomes	1.882.468.899	1.790.331.134	92.137.765	5,15
5	Financial expenses	1.039.106.874	455.169.233	583.937.641	128,29
6	Selling expenses	51.923.686.978	41.727.907.692	10.195.779.286	24,43
7	General and administrative expenses	10.607.429.334	11.100.119.799	(492.690.465)	(4,44)
8	Net operating profit	35.000.296.987	20.043.185.910	14.957.111.077	74,62
9	Other incomes	22.380.880	3.000.000	19.380.880	646,03
10	Other expenses	12.193.520	14.860.269	(2.666.749)	(17,95)
11	Other profits	10.187.360	-11.860.269	22.047.629	(185,89)
12	Profit before tax	35.010.484.347	20.031.325.641	14.979.158.706	74,78
13	Curnnet corporate income tax	8.649.895.966	5.050.441.776	3.599.454.190	71,27
14	Deferred corporate income tax	-413.867.519	161.056.974	(574.924.493)	(356,97)
15	Profit after tax	26.774.455.900	14.819.826.891	11.954.629.009	80,67

Explanation:

- Revenue increased 38.39 bil.dongs, cost of goods sold increased 13.24 bil. dongs, leading to gross profit increased 25.15bil.do
- Financial income increased 0.09 bil. dongs and the financial expenses increased 0.3 bil. dongs, so they made profit decrease 0.
- Selling expenses increased 10.19 bil. dongs and administrative expenses decreased 0.49bil. dongs, so they made profit decrease
- Increasing 0.02 bil. dongs of other profit made total profit before tax increase 14.98bil. dongs.

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49 bil. dongs.
e 9.7 bil.dongs